

# Cisco Solutions Plus Program

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### **Cisco Solutions Plus Program**

One program, two paths. Tap into the Solution Partner Program resources to build, test, market, and sell your solutions. Choose from two paths: Solution Partners sell enterprise Cisco-integrated solutions direct or via resellers. Developer Solution Partners build apps with Cisco platforms and APIs. Whichever one you are, we have the resources you need to expand your market presence and attract new customers.

### **Solution Partner Program - Cisco**

Cisco SolutionsPlus is a purchasing program delivering a one-stop ordering experience for Cisco's customers, channel partners, and sales teams for selected third-party products and applications. You can order the following b+s CRM Connectors directly from Cisco: b+s Connects for Salesforce - CC Edition. b+s Connects for Salesforce - UCM Edition.

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### **Cisco SolutionsPlus Program - Bucher + Suter**

Cisco SolutionsPlus is a purchasing program that places a select set of Cisco-compatible products on the Cisco price list, enabling a one-stop ordering experience for customers, sales teams and...

### **Selligent Selected for Cisco SolutionsPlus Program to ...**

Cisco Solutions Plus is a reselling program that places a select set of "Cisco Compatible" products on the Cisco Systems price list, enabling customers to order these products directly from Cisco sales teams and channel partners. 2Ring products in the Cisco Solutions Plus Program complement and augment Cisco's advanced technology products to create complete solutions.

### **Cisco Solutions Plus - 2Ring**

Cisco SolutionsPlus: Expanding the Market and Accelerating Growth (oh, and Simplification) Cynthia Johnson. As Cisco and our strong channel partner community lead market transitions and enable customers to embrace and capture new opportunities with digital transformation, the solutions we deliver grow progressively complex.

### **Cisco SolutionsPlus: Expanding the Market and Accelerating ...**

Cisco DevNet SolutionsPlus makes it easier to find and purchase solutions meeting your specific business and technology needs. DevNet SolutionsPlus invites a select set of tested "Cisco Compatible" products on the Cisco Systems global price list, which makes it easy for customers to order Cisco Ecosystem products from Cisco sales teams and channel partners.

### **Cisco DevNet Ecosystem Exchange**

Solution Partner Program – connects non-traditional partners (like ISVs and IHVs) with traditional partners, to drive and customize Cisco-based solutions. Cloud and Managed Services Program (CMSP) – enables and rewards partners who offer cloud, managed, or virtual managed services

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based on our technologies.

### **Channel Partner Program - Cisco**

solutions plus; no. model description price; 1: esna-cloudlink-sp: software to integrate cisco collab w/3rd party apps - 1 user: \$40.00: 2: esna-cloudlink3-sp: 3 year software license to integrate cisco collab w/3rd part: \$75.00: 3: esna-cloudlink5-sp: 5 year software license to integrate cisco collab w/3rd part: \$99.00: 4: esna-tms-maint-sp

### **Cisco Solutions Plus Product Catalog - IT Price**

Cisco Solutions Plus Program is a partner program designed to facilitate the development and marketing of compatible solutions, and to provide an easy, trusted, unified purchasing experience for partners and end customers.

### **Upstream Works Software Selected for Cisco SolutionsPlus ...**

Cisco SolutionsPlus places a select set of Cisco compatible products and related services on the Cisco Systems price list, enabling customers to order directly through the Cisco ecosystem. Teleopti products included in the program complement and augment Cisco's advanced technology portfolio to enable partners to create complete solutions for their contact center customers.

### **Teleopti Invited onto Cisco SolutionsPlus Program ...**

Cisco's Solution Partner Program is an interoperability program and Spectralink has been a part of that for many years supporting Cisco call control and Wi-Fi solutions. Our new relationship is in Cisco's SolutionsPlus program, which goes well beyond interoperability. As a SolutionsPlus partner, Cisco's channel partners and sales teams have direct access to Spectralink's 70-Series DECT product to sell integrated wireless handsets with Cisco UC solutions.

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### **Spectralink Joins the Cisco SolutionsPlus Partner Program ...**

Cisco SolutionsPlus is a reselling program that places a select, strategic set of Cisco compatible products on the Cisco price list. Customers can easily order these third-party products directly from Cisco sales teams and channel partners.

### **Calabrio Extends Cisco SolutionsPlus Program Participation ...**

Cisco SolutionsPlus is a program that places a carefully selected set of Cisco compatible products on the Cisco price list with the goal of Cisco customers being able to order these products directly from Cisco or via the existing reseller network.

### **Itential Selected by Cisco as Member of SolutionsPlus Program**

Cisco SolutionsPlus is a reselling program that places a select, strategic set of Cisco compatible products on the Cisco price list.

### **Calabrio Extends Cisco SolutionsPlus Program Participation ...**

Cisco SolutionsPlus is a reselling program that places a select, strategic set of Cisco compatible products on the Cisco price list. Customers can easily order these third-party products directly from Cisco sales teams and channel partners. The addition of Calabrio ONE Cloud to Cisco SolutionsPlus extends Calabrio's 20-year history of partnering with Cisco, which includes more than 200 joint partners and over 3,500 joint customers.

### **Calabrio Extends Cisco SolutionsPlus Program Participation**

Sysco lives at the heart of food and service. We are passionately committed to the success of every customer, supplier partner, community and associate.

**Sysco**

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About Cisco SolutionsPlus Cisco SolutionsPlus is a program that places a carefully selected set of Cisco compatible products on the Cisco price list with the goal of Cisco customers being able to order these products directly from Cisco or via the existing reseller network. Media Contact: Erica Camilo Connexa Communications 610.639.5644

### **Intential Selected by Cisco as Member of SolutionsPlus ...**

The CDA program provides Cisco partners a unique opportunity to co-develop and co-innovate technology solutions that align with national digital agendas around the world. Webex Legislate is an example of how partners can use the Webex software development kit to develop custom applications on top of Webex to help accelerate their customers ...

### **Investor Relations - New Cisco Solutions Elevate ...**

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